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FM USMISSION EC BRUSSELS

TO SECSTATE WASHDC 6134

INFO AMEMBASSY BONN

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AMEMBASSY COPENHAGEN

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AMEMBASSY LUXEMBOURG

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USMISSION GENEVA

USMISSION OECD PARIS UNN

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PASS TREASURY FRB AND CEA

E.O.11652: N/A TAGS: EFIN, EEC

SUBJECT: ECONOMIC AND FINANCIAL CONSEQUENCES OF THE OIL

CRISIS -- VIEWS EXPRESSED AT EC COUNCIL (FINANCE)

AND BY COMMISSION OFFICIALS

REF: EC BRUSSELS 7035

1.SUMMARY: ACCORDING TO A PERM REP SOURCE, AT THE HIGHLY RESTRICTED SESSION OF THE DEC 4 EC COUNCIL (FINANCE) CONFIDENTIAL

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(PARA 7, REFTEL), SCHMIDT SPOKE OF POSSIBLE SEVERE

DAMAGE TO THE COMMUNITY IF THE MEMBER STATES COULD NOT ACHIEVE GREATER SOLIDARITY IN THE PRESENT CRISIS, GISCARD IMPLIED THAT IT WAS MORE IMPORTANT FOR THE COMMUNITY TO AVOID ANTAGONIZING THE ARABS THAN TO MAINTAIN ECONOMIC SOLIDARITY OVER OIL WITHIN THE COMMUNITY, AND EC COMMISSIONER SIMONET SAID COMMISSION ESTIMATES INDICATED THE OIL SHORTAGE COULD LEAD TO A REDUCTION OF 2-3 PERCENT IN THE EC'S REAL GCP IN 1974 AND RAISE UNEMPLOYMENT TO A LEVEL OF 4-5 PERCENT. THE MISSION IS POUCHING TO STATE RPE TWO INTERNAL EC DOCUMENTS OBTAINED IN CONFIDENCE -- ONE PROVIDING A PESSIMISTIC ASSESSMENT OF THE ECONOMIC CONSEQUENCES OF THE OIL CRISIS, AND THE OTHER ANALYZING THE EFFECT OF OIL PRODUCER SURPLUSES ON THE EC BALANCE OF PAYMENTS. BECAUSE THESE PAPERS REFLECT THE SERIOUS CONCERN WITH WHICH THE COMMISSION VIEWS THE SITUATION, THIS MESSAGE SUMMARIZES THEM IN SOME DETAIL BEGINNING IN PARA. 6 BELOW. END SUMMARY.

2. A PERM REP CONTACT, WHO WAS DEBRIEFED BY SOMEONE WHO ATTENDED THE MEETING, HAS GIVEN US A BRIEF ACCOUNT OF WHAT WAS SAID AT THE HIGHLY RESTRICTED SESSION OF THE EC COUNCIL (FINANCE) DEC 4 (REFTEL). THE DISCUSSION CENTERED LARGELY ON THE OIL SITUATION. EMPHASIZING THAT HE WAS GIVING HIS PERSONAL OPINION, SCHMIDT REPORTEDLY SLAMMED THE COUNCIL'S RESOLUTION (REFTEL) ON INFLATION (WHICH OMITTED ANY REFERENCE TO THE OIL SITUATION) AS A DINNER MENU WITH LITTLE CONTENT. HE REGRETTED THAT THE COMMUNITY IN A TIME OF CRISIS COULD NOT ACHIEVE SOLIDARITY. HE SAID THAT IF THE SUMMIT COULD NOT ACCOMPLISH THIS. SEVERE DAMAGE COULD RESULT TO THE COMMUNITY. NOTING THAT THE U.S., JAPAN AND THE EC WERE ALREADY DRIFTING APART, HE SAID THE ENERGY CRISIS COULD ALSO GRAVELY DAMAGE THE LDCS. IT ALSO HAD THE EFFECT OF MAKING INTERNATIONAL MONETARY REFORM DIFFICULT IF NOT IMPOSSIBLE AT THIS TIME. ON THEOIL SITUATION ITSELF. HE URGED THAT THE COMMISSION PREPARE WITHIN TWO WEEKS (PRESUMABLY FOR THE DEC 17-18 COUNCIL MEETING) A NEW OVERVIEW THAT WOULD SHOW EXACTLY HOW MUCH OIL IS COMINGINT THE COMMUNITY AND WHAT CONFIDENTIAL

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RESERVES WERE STILL AVAILABLE.

3. GISCARD REPORTEDLY REPEATED THE KNOWN FRENCH VIEW THAT THE POLITICAL PROBLEMS RAISED BY THE OIL CRISIS COULD BE MORE IMPORTANT FOR THE COMMUNITY THAN ECONOMIC SOLIDARITY. (OUR CONTACT INTERPRETED THIS TO MEAN THAT IT WAS MORE IMPORTANT FOR THE COMMUNITY TO REMAIN ON FRIENDLY TERMS WITH THE ARAB STATES THAN TO TRANSFER

OIL TO THE NETHERLANDS.)

- 4. SIMONET, APPARENTLY PRESENTING A COMMISSION STUDY ON THE ECONOMIC CONSEQUENCES OF THE OIL SITUATION, GAVE A GLOOMY FORECAST. HE SAID THAT A 20 PERCENT PETROLEUM DEFICIT IN RELATION TO CURRENT NEEDS COULD LEAD IN 1974 TO A 10 PERCENT REDUCTION IN INDUSTRIAL PRODUCTION, A 2 TO 3 PERCENT DECREASE IN REAL GNP, AN INCREASE IN THE LEVEL OF UNEMPLOYMENT FROM 2 TO 4-5 PERCENT, AND A 1 TO 1-1/2 PERCENT INCREASE IN THE GENERAL PRICE LEVEL. HE ALSO SAID SUBSTANTIAL REPATRIATION OF DOLLARS COULD OCCUR. HE CALLED FOR THE COMMUNITY TO RESPOND TO THE SITUATION IN BOTH THE SHORT AND LONG-TERM.
- 5. THE MISSION HAS SINCE OBTAINED CONFIDENTIALLY
 TWO INTERNAL COMMISSION STUDIES. THE FIRST, WHICH
 WAS APPARENTLY THE BASIS FOR SIMONET'S PRESENTATION,
 EXAMINES THE ECONOMIC CONSEQUENCES OF THE OIL CRISIS,
 AND THE SECOND ASSESSES THE IMPACT OF OIL PRODUCER
 SURPLUSES ON THE EC'S BALANCE OF PAYMENTS. ALTHOUGH
 THE FIRST OF THESE PAPERS APPEARS TO HAVE LEAKED OUT
 TO THE PRESS ("LE MONDE," DEC 1, PAGE 42), THE
 DOCUMENTS ARE STILL BEING CLOSELY HELD AND OUR POSSESSION
 OF THEM SHOULD NOT BE REVEALED.

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PASS TREASURY FRB AND CEA

6. THE FIRST PAPER ON THE ECONOMIC CONSEQUENCES IS STARKLY PESSIMISTIC. IT STATES THAT A PROLONGED REDUCTION IN OIL SUPPLIES, EVEN IF ACCOMPANIED BY CERTAIN RESTRICTIONS ON NONESSENTIAL CONSUMPTION, COULD LEAD IN 1974 TO A DECREASE IN REAL GNP IN THE EC OF 2-3 PERCENT (AS STATED BY SIMONET ABOVE) INSTEAD OF THE 4.5 PERCENT INCREASE THAT HAD BEEN PREDICTED BEFORE THE CRISIS BEGAN. STATING THAT SUCH A REDUCTION WOULD CONSTITUTE THE MOST SEROUS DECLINE IN ECONOMIC ACTIVITY IN THE COMMUNITY SINCE THE END OF CONFIDENTIAL

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THELAST WAR, THE PAPER ADDS THAT ITS ESTIMATE MAY EVEN BE TOO OPTIMISTIC. THIS IS BECAUSE IT TAKES ACCOUNT ONLY OF PRODUCTION DECREASES TRIGGERED DIRECTLY BY SUPPLY SHORTAGES AND IGNORES THE SECONDARY EFFECTS SUCH SHORTAGES WOULD GRADUALLY HAVE ON DEMAND, A 2-3 PERCENT DECREASE IN GNP WOULD, IN TURN, RAISE THE LEVEL OF UNEMPLOYMENT TO 4-5 PERCENT COMPARED WITH THE PRESENT 2 PERCENT. AT THE SAME TIME AN INCREASE IN INFLATIONARY DEMAND PRESSURES COULD ALSO BE EXPECTED SINCE INCOME ADJUSTMENTS WOULD LAG BEHIND DECREASES IN PRODUCTION.

7. THE PAPER SAYS THAT IF ADEQUATE MEASURES ARE NOT TAKEN SOON, THE OIL CRISIS COULD HAVE GRAVE EFFECTS (SPELLED OUT IN GREATER DETAIL IN AN ANNEX) IN THE FOLLOWING AREAS -- EVEN IF THE OIL SUPPLY SITUATION IMPROVES BETWEEN NOW AND THEEND OF THE YEAR -- (A) ECONOMIC: MARKED SLOWDOWN IN ACTIVITY AND EVEN PRODUCTION STOPPAGES, THESE OCCURRING MOREOVER IN A DISORDERLY AND UNEQUAL MANNER ACCORDING TO SECTORS AND REGIONS BUT AFFECTING THE COMMUNITY AS A WHOLE: (B) SOCIAL: REDUCTION IN WORK HOURS, UNEMPLOYMENT, AND IN THE LONGER TERM, DECREASES

IN REAL INCOMES: (C) MONETARY: RENEWED INFLATION, AND DISEQUILIBRIUM IN THE BLANCE OF PAYMENTS AND EXCHANGE RATES. BECAUSE OF THEINTERDEPENDENCE OF THE EC ECONOMIES THE RELATIVELY FAVORABLE SITUATION OF SOME MEMBER STATES WITH RESPECT TO SUPPLY WOULD NOT SHIELD THEM FROM THE PHONOMENA DESCRIBED ABOVE.

8. THE SECOND PAPER DISCUSSES OIL PRODUCER SURPLUSES AND THE EC BALANCE OF PAYMENTS. IT STARTS FROM THE ASSUMPTION THAT IN THE NEXT FEW YEARS THERE WILL BE AN ENOUMOUS INCREASE IN THE TOTAL IMPORT BILL OF THE INDUSTRIALIZED COUNTRIES AS A WHOLE. GIVEN THIS CIRCUMSANCE THE APPARENTLY VERY LOW PRICE ELASTICITY OF DEMAND FOR ENERGY AND THE ABSENCE OF ANY VIABLE ALTERNATIVE TO OPEC OIL DURING THE REMAINDER OF THIS DECADE, THE PRICE OF OIL WOULD PROBABLY RISE WELL ABOVE ITS PRESENT LEVEL BEFORE THE POSITIVE EFFECT OF HIGHER PRICES ON THE OPEC COUNTRIES' CURRENT ACCOUNT CONFIDENTIAL

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WAS OFFSET BY THE NEGATIVE EFFECT BUT JUDGES THEM CONSERVATIVE
-- SINCE THEY ASSUME APRODUCER PRICE FOR
CRUDE OF ONLY \$4 A BARREL BY 1980 -- AND GOES ON TO
FORECAST ON OPEC CURRENT ACCOUNT SURPLUS OF \$25 BILLION
BY 1975 AND \$40-60 BILLION BY 1980 (AT 1973 PRICES),
MOST OF THIS WITH THE OECD COUNTRIES. THE COMMUNITY
WOULD PROBABLY BEAR A DISPROPORTIONATELY GREATER
SHARE OF THE DETERIORATION OF OECD CURRENT BALANCES.

9. IN CONSIDERING THE CONSEQUENCES OF A MASSIVE DETERIORATION IN THE EC'S CURRENT ACCOUNT AND A POSSIBLE MASSIVE FLOW OF CAPITAL FROM THE OPEC COUNTRIES INTO THE COMMUNITY, THE PAPER POINTS TO THE TWIN DANGERS OF (A) EXTREME INCOMPATIBILITY OF BALANCE OF PAYMENTS AIMS OF INDIVIDUAL EC COUNTRIES OR BETWEEN THE EC AND OTHER INDUSTRIALIZED COUNTRIES -- WHICH MIGHT ENTAIL "BEGGAR-MY-NEIGHBOR"TRADE AND PAYMENTS POLICIES -- AND (B) FINDING ASSETS SUFFICIENTLY ATTRACTIVE FOR OPEC, WHOSE ABSORBTIVE CAPACITY IS LIMITED, TO ACQUIRE IN EXCHANGE FOR THEIR OIL.

10. THE PAPER VIEWS AS SELF-DEFEATING OR INFEASIBLE
(A) THE POSSIBILITY OF THE EC TRYING TO MAINTAIN ITS
CURRENT ACCOUNT POSITION AT THE EXPENSE OF OTHE OECD
COUNTRIES AND (B) EC ATTEMPTS TO IMPROVE ITS CAPITAL
ACCOUNT BY RESTRICTING CAPTIAL OUTFLOWS OR THROUGH
EXCHANGE RATE AND INTEREST RATE POLICIES. THE ONLY
SHORT-TERM POSSIBILITY ADVANCED IS SOME FOR OF
RECYCLING OF CAPITAL FLOWS FROM THOSE COUNTRIES WHOSE
OFFICIAL SETTLEMENTS BALANCES HAVE IMPROVED -- AS A RESULT OF

A MORE FAVORABLE OVERALL PAYMENTS POSITION WITH THE OPEC COUNTRIES -- TO THOSE WHOSE OFFICIAL SETTLEMENTS BALANCES HAVE DETERIORATED.

11. THE PAPER THEN EXPLORES POSSIBLE LONG-TERM SOLUTIONS. THE MAIN PROBLEM IS SEEN TO BE ONE OF DEVISING AN ASSET OR A RANGE OF ASSETS THAT WILL GIVE THE OPEC CREDITOR COUNTRIES LARGELY WHAT THEY WANT IN TERMS OF SECURITY OF CAPITAL FLOW, YIELD AND LIQUIDITY WHILE AT THE SAME TIME OFFERING THE DEBTOR COUNTRIES REASONABLE PROTECTION AGAINST CONFIDENTIAL

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DISRUPTION OF THEIR ECONOMIES THROUGH CAPRICIOUS OR DESTABILIZING CAPITAL MOVEMENTS AND AGAINST EXCESSIVE CONCENTRATION OF FOREIGN OWNERSHIP INNARROW SECTORS OF THEIR ECONOMIES. HARTMAN

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